

Solution Brief



# EXPANDING YOUR BUSINESS ProCloud | CLOUD-MANAGED SERVICES

#### The Challenge

Today, business success—whether it is reducing operational costs, maximizing efficiency through mobility or improving customer satisfaction depends on your network. So how can businesses:

- Deploy a network that offers greater capacity to support Wi-Fi<sup>®</sup>, VoIP and other business critical applications?
- Allow seamless connectivity to users and devices, while ensuring highest levels of security and reliability?
- Invest in building a robust network with limited IT resources and budgets?

#### **The Solution - ProCloud**

Transform your business with ADTRAN's ProCloud and ProCloud Plus cloud-managed services. With ProCloud, businesses can take advantage of a "worry-free" secure, cloud-managed network infrastructure with guaranteed 99.99% uptime, all in a pay-as-you-grow model.





- Pay-as-you-grow solution
- Industry-best SLAs
- Flexible deployment options with freedom to migrate
- Better security with visibility into network, devices and users
- Manage from anywhere and on any device for greater control
- Upgrade to ProCloud Plus and augment your technical staff







## **EXPANDING YOUR BUSINESS**

#### **Features and Benefits**

- Quickly scale your network: Adding equipment to ProCloud is a matter of unboxing and connecting it to the network. Our NetVanta\* switches and Bluesocket\* access points (APs) auto-connect to ProCloud to begin configuration downloads and will be live on your network.
- Manage the entire network from any device: Gain greater control over your network by remotely managing and updating your ProCloud network from any device, anytime. Perform configuration back-ups and even upgrade your network.
- **Get insight into network health:** ProCloud offers real-time and historical reports and trends into network health, connected devices, capacity and usage. Make better informed decisions on network investments to improve the user experience.
- Cut network outage costs and minimize business risk: With comprehensive support services, ProCloud ensures your network downtime is minimized with advance hardware replacement (remote or onsite options) and priority tech support to resolve issues.
- Offload IT burdens: Businesses can get all of the above and key remote management services delivered by ADTRAN experts with ProCloud Plus. Now businesses can offload IT equipment related burdens by augmenting their existing resources to focus on what they do best – serve their customers.

#### **ProCloud**

ADTRAN ProCloud empowers businesses to quickly enhance their network with a cloudmanagement solution that enhances security and reliability, and minimizes CAPEX with a pay-asyou-grow model. The ProCloud solution includes:

- Centralized cloud-managed platform: offers a "command and control" over the entire ProCloud network for real time decisions and historical trends. Perform centralized configuration updates and bulk firmware upgrades.
- Simplified administration: A flexible and customized dashboard that also provides dynamic reporting. Real-time and historical information as a single pane of glass provides greater insight into trends for improved networking decisions.
- Best in industry services: Includes configuration back-ups, priority technical support, guaranteed advance hardware replacement options and even onsite support options.

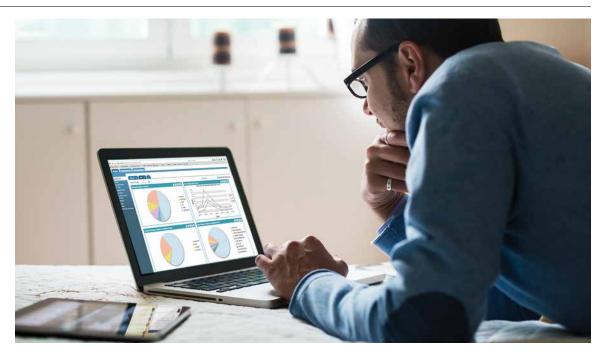
Options include NBD or 4-hour advance hardware replacement anywhere in the continental US or in Canada.

#### **ProCloud Plus**

ProCloud Plus takes the service level of ProCloud one step further by offering key remote management services delivered by ADTRAN. With ProCloud Plus you get worry-free, cloud-management of your NetVanta switches and Bluesocket Access Points, monitored 7x24 by ADTRAN experts.

- Automated trouble ticketing: 7x24 network monitoring with automatic trouble ticket generation based on alerts.
- Configuration support: ADTRAN experts will assist with equipment configuration changes
- **Firmware upgrades**: Access to firmware upgrades, and ADTRAN experts will perform all security related upgrades.
- **Optional ProServices**: ADTRAN ProServices (which includes ProCloud) offers complete lifecycle support from planning and implementation, through on-going support and management.

### ProCloud | CLOUD-MANAGED SERVICE



#### **ProCloud Equipment**

ADTRAN provides a full line of powerful enterpriseclass networking solutions for all your network needs. Together these solutions with ProCloud and ProCloud Plus address today's highest networking priorities, from bandwidth expansion, VoIP, BYOD, to network security.

#### **Ethernet Switching Solutions**

ADTRAN NetVanta Switches are the best switches for VoIP offering better performance, ease of use and enhanced reliability. Choose from a portfolio that includes Fast Ethernet, Gigabit, Fiber Aggregation, Stacking and ActivReach switches. Combined with our industry leading warranties and world-class ProServices, for full life-cycle support, our switching solutions offer the best value in Ethernet switches.

#### **Wireless LAN Solutions**

We offer the industry's most flexible portfolio of cloudmanaged Wi-Fi\* solutions built on virtual Wireless LAN (vWLAN), the industry's premier cloud-managed wireless LAN. Our vWLAN is simple yet powerful: simple in that it is intuitive, easy to learn, setup and use, and powerful with unmatched visibility, security, reliability, scalability and performance. In addition, our ProServices offers the most robust lifecycle professional services—from initial designs, to onsite surveys, to installations, all the way to an end-user Help Desk.









ADTRAN, Inc. Attn: Enterprise Networks 901 Explorer Boulevard Huntsville, AL 35806 P.O. Box 140000 Huntsville, AL 35814-4000

> 256 963-8000 256 963-8699 fax

General Information 800 9ADTRAN info@adtran.com www.adtran.com

Pre-Sales Technical Support 888 423-8726 application.engineer@adtran.com www.adtran.com/presales

Post-Sales Technical Support 888 423-8726 www.adtran.com/supportcase

> Where to Buy 888 423-8726 channel.sales@adtran.com www.adtran.com/where2buy

> ProServices<sup>™</sup> 888 874-2237 proservices@adtran.com www.adtran.com/proservices

> > **Training** 888 423-8726 training@adtran.com

Global Inquiries 256 963-8000 256 963-6300 fax international@adtran.com

Ordering Information

Description	ProCloud	ProCloud Plus
Elastic Infrastructure		
Pay-as-you-grow scalable infrastructure		•
Cloud ready deployments with centralized configuration	•	
Includes firmware updates		
Centralized Cloud Management		
Single-pane-of-glass to view all ProCloud devices		
View into network health, security, and usage		
Real-time customizable reporting and management dashboard		
Guaranteed Network Uptime and SLAs		
7x24 monitoring of hosted cloud management infrastructure, alerts, and access to support	•	•
Next Business Day (NBD) hardware replacement (4-hour advance hardware replacement is optional)	•	
Configuration back up to the cloud		
Flexibility		
Freedom to migrate between ProCloud Services		
Firmware Upgrades		
Firmware upgrades (included)		
Security upgrades for software		
Optional Onsite Support (for Switches Only)		
Next Business Day Onsite Replacement		
4-hour Onsite Replacement	•	•
ADTRAN Remote Management Services		
7x24 network monitoring of ProCloud Plus network - hosted infrastructure and connected ADTRAN equipment	•	
Automatic trouble tickets for key areas, working with the customer for a resolution		•
Configuration support		•
Customized reporting		
Augmenting IT staff with ADTRAN expertise		

AD10001A (EN/2278A) May Copyright © 2015 ADTRAN, Inc. All rights reserved. ADTRAN believes the information in this publication to be accurate as of publication date, and is not responsible for error. Specifications subject to change without notice. ADTRAN and NetVanta are registered trademarks of ADTRAN, Inc. and its affiliates in various countries. All other trademarks mentioned in this document are the property of their respective owners.

ADTRAN warranty duration and entitlements vary by product and geography. For specific warranty information, visit www.adtran.com/warranty

ADTRAN products may be subject to U.S. export controls and other trade restrictions. Any export, re-export, or transfer of the products contrary to law is prohibited. For more information regarding ADTRAN's export license, please visit www.adtran.com/exportlicense